



UNITE CONSULTATION UPDATE 17

2nd February 2013

Dear Colleague,

As you will have read in our last update, Unite met with the Company in London this week. We met to discuss how both sides can work together to avoid any compulsory redundancies (CR). Your reps and Unite's position remains that we do not believe that there is a genuine need for anyone to leave the business who does not want to. Oliver Richardson (National Officer for Civil Air Transport) supported our position of continuing the consultation until the Company know what work there will be in winter '13/'14. This was again requested by him at the meeting which took place in London. We are all very aware that we are in an industry which can change from day to day, however it appears that there will be at least one extra line of flying on an additional A330 next winter and some other aircraft leases appear to be being extended.

The Company will hopefully be able to release the figures shortly for how many applications for VS they have received. We understand that this figure increased somewhat once the enhancements were made. We are however realistic, and do not expect that the number of volunteers will equate to the numbers in the redundancy proposal. This now means that all efforts need to be concentrated towards as many viable mitigation opportunities as possible.

The Company have been working hard over this last week to cost out our proposal of 'buy-downs' (offering individual crew members a financial incentive to move to a lower rank or reduced working hours) and the ways in which it could work. We are meeting with the Company next week over two days with the sole focus of both sides being to look at and design mitigation opportunities which are feasible and realistic to both parties.

We will update you as usual with our progress.

In solidarity,

Your Reps